

LBDS completes successful International Fuel Ethanol Workshop

Lallemand Biofuels was well represented at the 30th annual International Fuel Ethanol Workshop and Expo held in Indianapolis, IN on June 9-11. The FEW is the largest, longest running ethanol conference in the world. Over 1,800 ethanol industry professionals gathered to network and to take in various lectures and presentations focused on commercial-scale ethanol production – everything from quality control and yield maximization to regulatory compliance and fiscal management. This is by far the industry's biggest and main conference and is a must attend event!

TransFerm and Yield + promotion

Lallemand Biofuels used the IFEW platform to continue to promote the benefits of both our successful biotech yeasts (TransFerm[®] and TransFerm[®] Yield +). These are the first commercial applications of Mascoma's proprietary consolidated bioprocessing (CBP) technology platform. TransFerm[®] and Yield +, are currently commercially available, and are manufactured and distributed by Lallemand and jointly marketed and sold by Mascoma and Lallemand through an exclusive partnership. TransFerm[®] Yield+ is the second generation of new technology designed to decrease glucoamylase usage and also increase yield through a change in a glycerol consuming pathway within the yeast. TransFerm[®] Yield + is gaining a foothold into the industry with a number of trials and has garnered quite a bit of interest from various producers.



The theme of this year's booth was FOCUS. Lallemand Biofuels & Distilled Spirits staff was ever present in the booth, ready to discuss our diverse product portfolio and to demonstrate our commitment of focus to the industry. Our efforts are to show that we are focused on fermentation and we are THE full service and ingredient supplier for the ethanol industry. Please see www.lallemandbds.com for more details.

In addition to the one on one discussion in the booth, LBDS and Mascoma also participated in an open forum Sponsor Series lecture titled "Maximizing Plant Profitability". At the heart of LBDS is a commitment and aptitude to bringing new innovations to market that



maximize ethanol production and profitability. LBDS and Mascoma representatives shared techniques and practices to improve production, reduce plant costs and increase yield. The presentation consisted of topics like hygiene audits, troubleshooting and new products designed to help increase profitability and ensuring a good relationship with our customers. We showed the participants the value of being a partner with LBDS and what they can expect when dealing with us and our products.

Technical Expertise

LBDS was also well represented in the technical part of the program in the form of two presentations. Chris Richards gave a talk on “Preparing for an Effective Trial in an Ethanol Plant” and Jim Miers gave a talk on “Controlling Glucose Levels in Fermentation for Optimal Yeast Performance”. Both talks were well received and there was lots of interaction at the booth after the presentations. Given this opportunity to educate combined with the yeast introduction shows how LBDS stays in the forefront of continuous improvement for our customers.

Customer Meetings

The 2014 IFEW gave LBDS the opportunity to network and hold various customer meetings to discuss not only TransForm, but how our technical knowhow helps in determining how well ones plants are running and how to constantly improve production. LBDS came out of the IFEW with a number of promising leads and an assurance that our various partnerships are producing real results.

Customer Appreciation Fund Raising Events for Disabled American Veterans

Shootout



Lallemand Biofuels & Distilled Spirits (LBDS) sponsored the 2014 Shootout, in appreciation of our customers, on June 9, 2014 at Indiana Gun Club in Fortville, IN.

Customers enjoyed a day of Sporting Clays and a delicious catered lunch. This activity was designed to show our customers the appreciation they deserve as well as networking and having fun in a relaxed setting. Prizes were awarded to the best shooters.

Congratulations to 1st place winner Eric Collop (Lifeline Foods)!



Second place was Chip Wendland, Homeland Energy



Third place was Nate Kemp, Lincolnland



The winning team award went to: Tyler Schwarck (Absolute Energy), Travis Rosenberg (Absolute Energy), Neal Steffey (Lincolnland), Nate Kemp (Lincolnland), Sandy Steffey (spouse), Francois Van Zyl (LBDS) and Jayne Kalbfleisch (LBDS).

In addition to providing a day of shooting, the event also raised \$2000 for Disabled American Veterans (DAV). DAV is the longest lasting veterans' advocacy and assistance group in the USA. LBDS is proud to contribute to this wonderful organization. Thank you to all whom participated and made the day a memorable one!

Casino Night



In addition to the customer sporting clays event during the 2014 FEW, Lallemand Biofuels & Distilled Spirits also hosted a casino night event on June 10th at the Eitlejorg Museum in downtown Indianapolis. This event drew approximately 300



customer and industry partners for an evening of fun and merriment complete with a live band. In addition to the shootout, this was another fund raiser for the Disabled American Veterans. Dollar donations were made for all blackjacks and various other winning hands on the roulette and craps tables. All total another \$2,000 was donated.



Through our association with Growth Energy/American Ethanol, we were able to secure Austin Dillon, the driver of the iconic #3 car and a few of the up and coming UFC fighters in Luke Rockhold and Stipe Miocic to attend our event. One of the exciting things was that Austin was featured in a segment on "NASCAR All Access" There was a film crew and we were featured in the segment that ran on the pre-race show prior to the Michigan race. All in all, it was great exposure for LBDS and our partnership with NASCAR. A link to see the full video is at <http://vimeo.com/m/98261362>

LBDS in total raised \$4,000 for Disabled American Veterans! A big thank you goes out to all of our customers for your business and support of Lallemand Biofuels & Distilled Spirits. See you next year in Minneapolis!



Disabled American Veterans is dedicated to a single purpose: empowering veterans to lead high-quality lives with respect and dignity. This purpose is accomplished by ensuring that veterans and their families can access the full range of benefits available to them; fighting for the interests of America's injured heroes on Capitol Hill; and educating the public about the great sacrifices and needs of veterans transitioning back to civilian life. For more information on this organization, please visit their website at www.dav.org.